




DORMAN Trading is a 3rd generation family-owned and operated futures commission merchant with roots running deep in the Chicago trading community, having started specifically to carry accounts and clear trades for “locals” and brokers on both the CME and CBOT floors.

Over the years, Dorman has developed a reputation for execution excellence amongst the most difficult-to-please of all traders. This has allowed us to grow and evolve into a full-service FCM offering a diverse range of trading and investor products and services. The company is a leader in alternative investment vehicles and trader services ranging from managed funds to trader education, research, execution and clearing. Full-service brokerage **EXCLUSIVELY** through our Introducing Broker affiliates and direct online futures trading through our proprietary Dorman Direct platform as well as four other top-rated order-entry gateways suitable to all trading requirements from novice all the way to professional. Some platforms even facilitate execution of pre-defined trading strategies on either a manual approval or auto-execute basis.

Our lean management philosophy allows us to be extremely flexible to your specific needs and adjust to the way you and/or your clients prefer to trade. Because we carry and clear our own trades, our IBs and their customers get the best available service on a level heretofore the exclusive reserve of the professional floor trading community. Our operational structure accommodates trading on any regulated futures market while DORMAN IBs have access to a complete range of investor services, providing electronic access to worldwide markets around the clock.

TRADING PLATFORMS:

		<u>Platform:</u>	DORMAN	<u>Strategy</u>	ROLFE &	NINJA	T T
		DIRECT		<u>Runner</u>	NOLAN	Zen-FIRE	X-TRADER
				(add-in)			
<u>Exchange:</u>	<u>Sector:</u>						
CME/CBOT	Agricultural	X	X	X	X	X	X
	Commodities	X	X	X	X	X	X
	Equity Indices	X	X	X	X	X	X
	Financials	X	X	X	X	X	X
	FX Futures	X	X	X	X	X	X
	Interest Rates	X	X	X	X	X	X
NYMEX/COMEX	Metals	X	X	X	X	X	X
EUREX	Fixed Income	X	X			X	
	Equity Indices	X	X			X	
ICE	Energies	X	X	X	X	X	
KCBOT	Wheat	X	X	X	X	X	
MINNEAPOLIS	Grains	X	X	X	X	X	
NYBOT	Coffee	X	X	X	X	X	
	Sugar	X	X	X	X	X	
	Cocoa	X	X	X	X	X	
	US\$ Index	X	X	X	X	X	
FUTURES:	PIT				X		
	ELECTRONIC	X	X	X	X	X	X
OPTIONS:	PIT				X		
	ELECTRONIC				X	X	
<u>SUGGESTED PLATFORM(s)</u>							
		<u>Platform:</u>	DORMAN	<u>Strategy</u>	ROLFE &	NINJA	T T
		DIRECT		<u>Runner</u>	NOLAN	Zen-FIRE	X-TRADER
				(add-in)			
<u>Experience:</u>							
Beginner	X			X			
Intermediate	X	X		X		X	
Experienced	X	X				X	
Expert	X	X				X	X
Professional	X	X				X	X

DORMAN-SUPPORTED TRADING PLATFORMS:

Dorman Direct is the complete online trading platform... Based on the latest trading and communications technology with functionality not found in other systems, **Dorman Direct** is the *professional's* platform.



Strategy-Runner add-in....

Strategy Runner is a high performance, sophisticated, yet easy-to-use **Dorman Direct** add-in feature – operative 24 hours a day - providing the complete dual functionality of:

Enhanced Platform Personalization and Fully Automated Systems Execution

RANorder is a fully automated order processing system designed to handle an FCM's functional requirements for client account trade entry, order risk control, and transaction routing.



Ninja Zen-FIRE™ is a proven success with futures traders around the globe. It is a highly intuitive and extremely efficient interface used to place orders, manage positions, and position strategies. You can place orders, modify a pending order and modify stop loss and profit target orders with the click of your mouse or by using our ASM functionality. Either way, all orders and positions are intelligently visualized so you can instantly recognize where you are at in the market. If the



interface used to place orders, manage positions, and position strategies. You can place orders, modify a pending order and modify stop loss and profit target orders with the click of your mouse or by using our ASM functionality. Either way, all orders and positions are intelligently visualized so you can instantly recognize where you are at in the market. If the timing of your entries and exits are critical - then you need **Ninja Zen-FIRE!**



"The front-end of choice for professional derivatives traders world-wide"... Simply put, **X TRADER** sets the standard for trading screen performance. Loaded with advanced trading strategy support, supremely reliable and reflex-fast, **X TRADER** enables you to trade via the web or any remote connection. TT's high-performance connections to the major third-party exchanges facilitates trading the world's leading electronic futures exchanges in real-time.



DORMAN's Managed Futures Division offers a dynamic approach to passive commodities exposure perfect for investors intent on diversifying traditional investment portfolios by providing clients with a full suite of products including individual managed accounts and multi trader diversified portfolios. We are committed to working with your clients in an effort to achieve consistent performance and profitability while providing truly personalized service to investors who prefer a professional money-manager (CTA) to individual trading online or through a broker.

The use of Individual Managed Accounts traded by CTAs provides the additional benefit of full transparency and instant liquidity not available thru Commodity FUNDS or POOLS.

Individual Managed Accounts are available at the 10K investment capital level and above.



DORMAN's Systems Trading Division offers your clients a multi-level approach to systematic trading, also perfect for investors intent on diversifying traditional investment portfolios but who prefer to participate a bit more actively in the process. A selection of professionally-developed trading systems is available with no less than three separate approaches to utilizing those systems. Clients can subscribe to systems, then place orders manually based upon signals generated, they can utilize specialized trading platforms designed to auto-execute orders based on system signals, or they can subscribe to systems which offer automated execution as part of the overall package.

As with Dorman's Managed Account offerings, all three systems-based approaches feature FULL transparency and immediate liquidity.

Systems Trading accounts are available beginning at the 5k investment capital level and above.



LEAD GENERATION:

DORMAN knows you need to organize, update and track leads in order to build your business and be successful. The internet has made researching and purchasing products and services easier than ever for consumers. It has also opened up the door for businesses to attract potential new clients for a fraction of the cost of traditional media. The AdAuthority.com has developed a network that allows you to customize and target your online advertising efforts to find the people you are looking for while doing it at a reasonable cost.

Please [contact us](#) for further information on **EITHER** the above or below programs.

We can also arrange advertising through **FutureSource** as indicated below amongst a number of other possible approaches to suit every budget.....



With a premium sponsor button, you are in elite company! There are only four site sponsors at any given time, each receiving 13+ million page-views per month. The sponsor buttons appear on nearly every page of our site, guaranteed to receive excellent exposure from FutureSource.com's 460,000 unique users. This is the only choice if you want the absolute best of the best when it comes to branding, site prominence and consistent click-throughs.



ADDITIONAL SUPPORT SERVICES:

DORMAN can deliver a customized marketing, training and promotional package to meet your needs.

Our technicians will assist in installing online order entry, risk management and lead tracking software on your computers. Should you require help on computer networking issues or purchasing/leasing hardware, DORMAN can help with equipment acquisition and installation.

We can also assist with:

- Website development
- Innovative technology usage
- Sales and management training
- NFA registrations
- Series 3 training
- Compliance training
- Co-operative advertising



EOD & HISTORICAL DATA:

Aside from the normal delayed quote boards most FCMs offer on their websites, Dorman realizes many of your clients may utilize third party software to come up with EOD charts, support, resistance, stochastics and the myriad of other calculated data offered by such systems.

As we also know many clients use spreadsheet-based templates available in such publications as FUTURES MAGAZINE, TECHNICAL ANALYSIS of STOCKS and COMMODITIES, etc., we have taken care to provide free end-of-day data downloads of both current and historical data in the various ASCII formats utilized by the majority of commercially available trading software programs. This is just ANOTHER service you can offer to your prospects which will save them the cost of such subscription services as CSI and others.

Click [HERE](#) to view the data download page.



RESEARCH:

HELMS RESEARCH

Helms Research specializes in daily technical analysis and publishes support and resistance levels along with trade suggestions daily via email.

- Daily technical analysis of all markets
- Trade suggestions
- Key industry and government reports
- Fundamental and technical charts by request
- Special reports

> [View Sample Report](#)

MOORE RESEARCH CENTER

MRCI's seasonal research is designed to help traders anticipate seasonal directionality so they can better make their own trading decisions. Seasonal patterns illustrate when prices have tended to make seasonal highs, lows or when they display no directional bias at all (detrending).

> [For more information on Moore Research Center](#)

Periodic Institutional Research

> [Money-Center Bank / Macro-Economic and Sector Trend Report samples.](#)



FINALLY.....

DORMAN firmly believes the key to self-directed online trading is EDUCATION.

As such, we have taken considerable time and expended considerable effort in the search for credible sources of information, taking particular care that those sources be free of the hype so often found in commercial trading courses.

Unsurprisingly, we determined the best of breed to be almost exclusively exchange related white-papers and we've compiled a library of what we believe to be the most relevant of these – including NFA's online trading tutorial and Northwestern University Futures Trading course syllabus - which we post on our website at the following locations:

Specially collected resources: [Trader's Tools > Education](#)

Regulatory Agency online Tutorial: [National Futures Association Tutorial](#)

CBOT® & Northwestern University Courses: [Futures and Options Trading Courses](#)

Dorman feels a strong sense of responsibility to assist investors in developing an understanding of the futures markets. We firmly believe this type of support will be of considerable assistance to you in your efforts to build a sustainable business enterprise.



In the brokerage community, it has long been taken as Gospel that the BEST execution and most accurate and timely information flow was the exclusive domain of those on the trading floors whether that be in the Futures, Options, Equities or even OTC fixed-income arenas.

With the advent of electronic trading and continuing advances in data transmission speeds, this is less the case now than in the past.

Add to this, the accelerating abandonment of traditional trading floors in favor of straight through processing between end-users and computerized trade matching engines, and we begin to see the advantages once enjoyed by those in the “pits” are giving way to a more level playing field.

Knowing this, isn't it worth considering trading through a firm which has been executing and clearing those same floor traders for going on three generations now?

A firm which saw the writing on the wall early on and immediately set to building an infrastructure integrating the best of the old trading floors into a lightning-fast electronic connectivity grid with the specific goal of offering continuing trading advantage to its clientele?

On the most level playing field, every advantage, no matter how small, rises to the point of criticality for the serious player.

Are you a **SERIOUS PLAYER?**

Can you afford **NOT** to investigate the possibilities?

The next move is up to you...

[CONTACT US](#)



COSTS & FEES:

Clearing commission costs are of course, negotiable - based on any number of factors including (but not necessarily limited to):

- Volume of trading
- Total trading equity
- I/B status (Guaranteed or Independent)
- Other special factors applicable to the relationship

Sincerely,

Bob Cihlar
Director, Business Development
Dorman Trading, LLC
141 West Jackson Blvd. #2070.
Chicago, IL 60604
direct: 312-341-7070
toll free: 800-552-7007
facsimile: 312-341-7898

BCihlar@dormantrading.com

IMPORTANT: The risk of loss in trading futures, options, cash currencies and other leveraged transaction products can be substantial. Therefore only "risk capital" should be used. Futures, options, cash currencies and other leveraged transaction products are not suitable investments for everyone. The valuation of futures, options, cash currencies and other leveraged transaction products may fluctuate and as a result clients may lose more than the amount originally invested and may also have to pay more later. Consider your financial condition before deciding to invest or trade.

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141 W. Jackson Blvd. Suite 2070
Chicago, IL 60604