

For Futures Commission Merchants (FCMs) or Introducing Brokers (IIBs) looking to expand their reach into the managed and/or systems arenas, Interconti now offers a heretofore unavailable “turn-key” solution. Through our extensive industry contacts, Interconti has access to the industry’s premier Managed Futures & Trading Systems databases worldwide.

This low cost solution allows 100% retention of commission/fee-sharing income.

Click [HERE](#) or view attached PDF for full details.

In effect, we can build out and populate a sales product line without generating either the expense or potential remuneration conflicts presented by hiring a VP Managed Futures or VP Systems Trading and compensating him/her out of commission streams better left the sole purview of the client point-of-contact (i.e.: broker or IB). This is accomplished on a consultancy basis for either an hourly or negotiated flat fee, followed by an ongoing monthly maintenance residual.

Additionally, Interconti has recently developed its own “Systems Index” wherein we monitor posted performance of systems providers in total and are working to craft a set of sub-indices to track market-specific/style-specific/transaction-frequency specialty offerings.

Interconti can thus save FCMs/IIBs time and money through our “INH” (insert name here) program. After client consultations directed at generating *achievable* selection criteria, Interconti will use its technology & contacts to screen literally thousands of potential managers, funds or systems into a manageably-sized universe. Clients can then focus on selling the resultant offerings to end users. Through its flat fee structure, Interconti does not compete with the sales force as is the case in virtually every traditional arraignment.

What sets the Interconti “INH” solution apart?

- Extremely low cost to launch a managed / systems product line.
- Custom designed hypothetical “case-study” portfolios to generate interest.
- Custom designed *individual** portfolios designed to meet specific customer requirements.
- Elimination of “conflicts of interest” between sales and management.
- Continual updating of published CTA/Systems performance (real & hypothetical).
- Online traditional/academic marketing support beyond that available thru exchange(s).

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(* = ad-hoc consultancy-fee-based)

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